

Harlan P. Kelsey
Hardy Native American Plants
Carolina Mountain Flowers

ESTABLISHED 1885

HIGHLANDS NURSERY
3800 FEET ELEVATION
PINEOLA, N.C. FGT. STA.
and SALEM BRANCH NURSERY



CABLE ADDRESS
"KELMONT—SALEM"
CODES—A.B.C. and
WESTERN UNION.

Office

Salem, Mass

March 30, 1909.

Mr H. C. Irish,

Miss. Botanic Gardens,

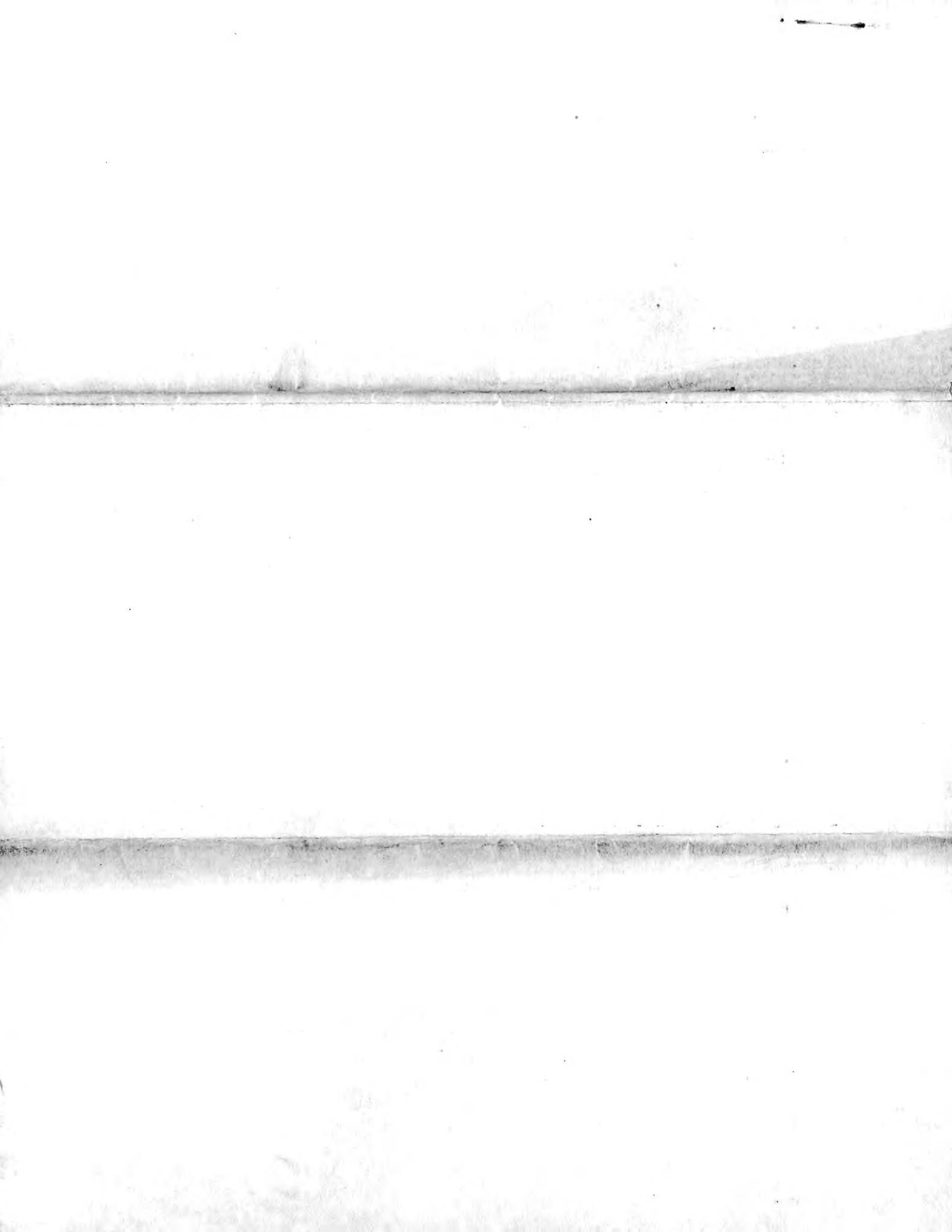
St. Louis, Mo.

Dear Sir:-

It will pay you to examine the enclosed surplus.

Yours truly,

A handwritten signature in cursive script that reads "Harlan P. Kelsey".



Vaccinium (Oxycoccus) Macrocarpon

THE HARDY AMERICAN CRANBERRY, as a border and ground-covering plant



"Hardy Cranberry Clumps Grown at Highland Nursery." until late winter or spring. In spring and summer the coloring is a bright green, but as autumn approaches the dense evergreen foliage turns brilliant shades of bronze and anyone who has seen a cranberry bog will appreciate the charming color effect this plant produces *planted as a mass.*

For the Rhododendron or shrub border, or along streams and shores of ponds it is extremely desirable, lighting up dark evergreen foliage in a charming way and effectually holding banks from washing. One large estate not far from Boston has used over 20,000 plants in this way, after my recommendation had induced a previous trial of some 2,000 plants.

Originally a moisture-loving plant it may be planted thickly in marsh land, where it will not only produce large quantities of "Cranberries" but furnish a remarkable landscape feature, particularly in autumn and early winter.

Anticipating a large demand we have grown in Nursery 50,000 strong clumps which we offer at a low price, so that no one need wait for an effect, but may plant freely.

Set 6 inches apart they should form a complete carpet in one to two season's growth. These clumps have many stems and a fine ball of earth.

PRICES OF STRONG CLUMPS.

Each 15c, postpaid 30c.

Per 10, 75c, postpaid 95c.

Per 100, \$6.00, freight or express.

Per 1000, \$50.00, freight or express.

Per 5000, \$200.00, freight or express.

The hundred and thousand prices include packing and delivering at Pineola, N. C. Station, freight or express charge to be paid by consignee.

HIGHLANDS NURSERY

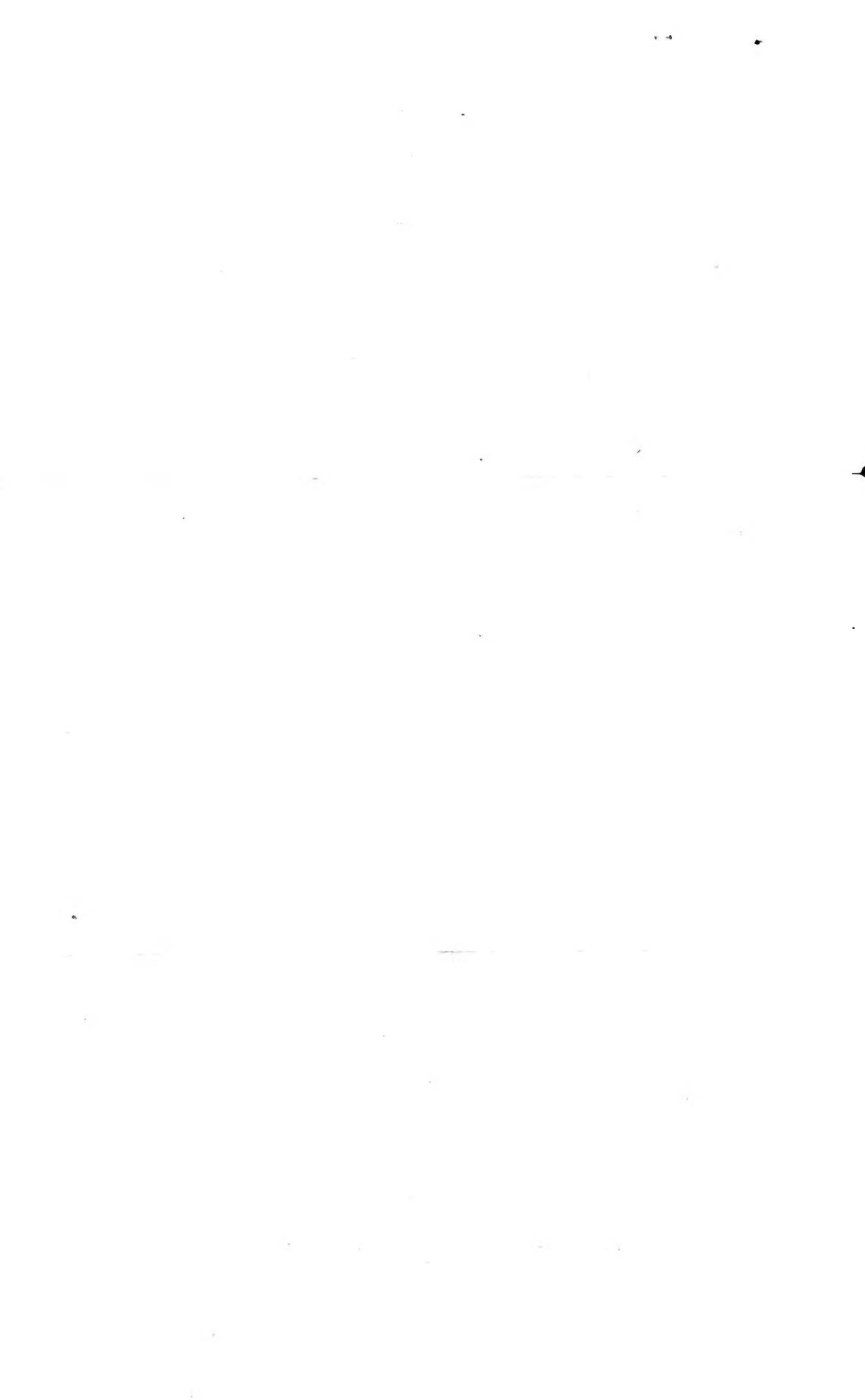
3800 feet elevation in the
Carolina Mountains and

SALEM BRANCH NURSERY

Address

HARLAN P. KELSEY, Owner

SALEM, MASSACHUSETTS



ANNUAL SPRING SURPLUS LIST

SALEM, MASS. MAR. 29, 1909.

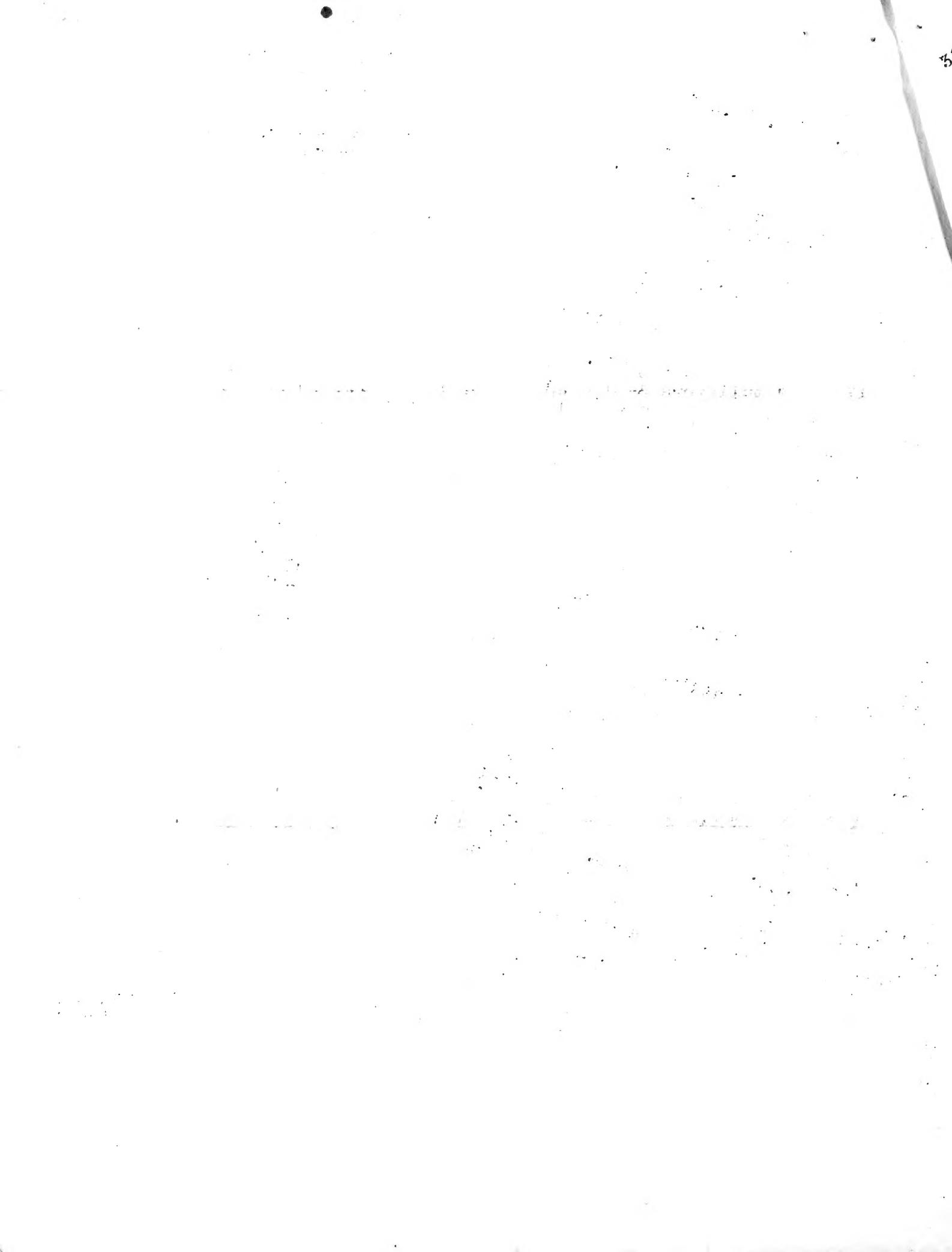
Dear Sir:-

The below surplus is at my Highlands Nursery, PINEOLA FREIGHT STATION, NORTH CAROLINA. All heavy stuff, mostly transp. this season or last. The larger sizes especially suitable for immediate effects or for park or other large plantings. Examine prices.

NOTE. I make special offers on RHODODENDRONS CATALEBENSE and MAXIMUM, clumps 1 ft. to 4 ft. KALMIA LATIFOLIA, all sizes; TSUGA CANADENSIS, 1 ft. to 8 ft.; LEUCOTHOE CATESBAE, AZALEA CALENDULACEA, 1 ft. to 5 ft. heavily budded clumps; AZALEA ARBORESCENS, heavily budded. Boxing at cost. Car lots no charge for packing. Orders in rotation.

Always address, HARLAN P. KELSEY, Owner, SALEM, MASS.

50	Acer negundo	2-4'	@ 40	530	Carpinus caroliniana	6-8' cl.	125
1500	" saccharum	2-3'	" 30	500	Catalpa speciosa	3-4' @ 36	
200	" "	6-8'	" 120	430	" "	4-6" 50	
180	" spicata	2-3'	" 100	100	Cephalanthus occidentalis		
200	Aesculus octandra	2-3'	@ 60			3-4" @ 120	
100	" "	3-4"	" 80	2620	Chionanthus virginica	1-2' cl. 50	
40	" "	4-6"	" 120	680	" "	" 2-3" @ 100	
200	Alnus alnobetula	2-3' cl.	120	190	" "	" 3-4" 150	
130	" "	4-6" @ 100		180	" "	" 4-6" 250	
470	" rugosa	4-6'	@ 120	60	" "	" 6-8" 600	
60	" "	6-8"	150	220	Clethra acuminata	3-4" @ 90	
130	" alnobetula	6-8'	@ 150	730	" "	4-6" 120	
190	Amorpha fruticosa	1-2'	@ 30	140	" "	6-8" 200	
80	" 2-3" @ 30			970	" linnifolia	1-2' cl. @ 100	
60	Aralia spinosa	4-6'	@ 100	950	" "	2-3' cl. @ 150	
140	Aronia arbutifolia	2-3'	@ 100	170	" "	3-4' cl. " 300	
20	" "	4-6" " 200		570	Cornus amomum	3-4" @ 60	
210	" nigra	3-4' cl.	@ 120	1390	" "	4-6" @ 90	
30	" "	4-5' cl.	" 200	120	Corylus americana	2-3" @ 90	
380	Betula lenta	4-6'	@ 80	270	Celastrus scandens	2-3" @ 70	
140	" "	6-8"	120	170	Dendrium buxifolium	12-18" cl. @ 100	
80	" "	8-10" 0		580	" prostratum	6-9" cl. @ 120	
950	" lutea	4-6" @ 80	200	300	Fuonythus americana	2-3" @ 100	
390	" "	6-8" 100		130	" "	3-4" @ 150	
850	" "	8-10" @ 120		240	" radicans	4-12" @ 60	
150	Benzoin benzoin	2-3' cl.	@ 120	90	Fraxinus americana	4-6" @ 100	
80	" "	3-4' cl.	" 150	50	" "	6-8" @ 140	
20	" "	4-5' cl.	" 300	1040	" lanceolata	2-4" @ 30	
730	Berberis canadensis	1-2'	650	660	" "	4-6" @ 60	
70	" "	2-3" 80		140	" "	6-8" 120	
100	Butneria fertilis	3-4' cl.	@ 120	2000	Gilax apylla	stg. cl. @ 40	
1200	" florida	2-3' cl.	@ 90	370	Hymenellis virginica	3-4" @ 120	
500	" "	3-4' cl.	" 120	210	" "	4-6" 180	
20	" "	4-5' cl.	" 250	360	Hypericum densiflorum	1-2" @ 30	
3250	Bignonia crucigera	6-12"	@ 30	2500	" "	2-3" S. @ 40	
1550	Carpinus caroliniana	3-4" 70	2500	150	" prolificum	1-2" @ 80	
1220	" "	4-6" @ 90					



300	Hibiscus crimson-sva stg. cl.	770	Quercus coccinea 1-2' S. @ 6¢
	@ 4¢	1020	" " 2-4' S. " 8¢
130	Ilex monticola 3-4' @ 9¢	820	" " 4-6' S. " 10¢
80	" 4-6' @ 15¢	600	" palustris 4-6' @ 20¢
80	" 6-8' @ 25¢	190	" " 6-8' @ 30¢
500	" verticillata 1-2' @ 7¢	320	" rubra 1-2' @ 9¢
300	" 2-3' cl. @ 18¢	400	" " 2-4' @ 12¢
100	" 3-3½' cl. " 25¢	130	" " 4-6' " 20¢
200	Itea virginica 2-3' @ 12¢	40	" " 6-8' " 35¢
300	Iris versicolor stg. cl. @ 4¢	200	Rhodotyphus kerrioides 1-2' @ 6¢
2000	" cristata cl. @ 4¢	340	Rosa setigera 2-3' @ 7¢
70	Liquidamber styraciflua	500	" caroliniana 2-3' @ 8¢
	3-4' @ 9¢	370	Rubus canadensis 1-2' @ 4¢
80	" styraciflua 4-6' @ 15¢	200	Spiraea salicifolia 2-3' cl. @ 4¢
540	Liriodendron tulipifera 2-3'	300	" 3-4' cl. @ 7¢
	@ 5¢	630	" 4-6' cl. " 9¢
170	" tulipifera 3-4' @ 8¢	400	" tormentosa 1-2' @ 8¢
90	" 4-6' " 10¢	160	Stuartia pentagonia 4-6' @ 60¢
920	Ligustrum ibota 6-12" @ 15¢	180	Symporicarpus racemosus 6-12"
1450	" " 1-2' @ 2¢		@ 3¢
800	" 2-3' " 5¢	240	Symporicarpus 1-2' @ 4¢
300	" regelianum 6-12" @ 2¢	100	" 2-3' @ 7¢
1100	" " 1-2' @ 3¢	240	Sassafras officinale 1-2' @ 15¢
740	" 2-3' " 6¢	200	Sorbus americana 4-6' @ 15¢
170	Lonicera dioica 3-5' @ 7¢	1230	Thuja occidentalis 1-2' @ 3¢
790	Magnolia fraseri 2-3' @ 10¢	2750	" 2-3' @ 6¢
140	" 3-4' @ 15¢	1380	" 3-4' @ 9¢
100	" 4-5' " 20¢	1040	" 4-6' @ 15¢
40	" tripetala 3-4' @ 12¢	40	" 6-8' @ 25¢
50	" 4-6' @ 15¢	540	Tsuga caroliniana 3-4' @ \$1.75
390	Oxydendrum arboreum 2-3' @ 12½¢	220	" 4-5' @ 23.
4240	Parthenocissus engelmanni	700	Viburnum acerifolium 2-3'
	3 yr. @ 6¢		cl. @ 15¢
320	Ptelea trifoliata 2-4' @ 5¢	100	" 3-4' cl. @ 20¢
270	" " 4-6' @ 7¢	200	" alnifolium 2-3' @ 20¢
110	Pieris mariana 2-3½ ft. cl.	2300	" cassinooides 1-2' @ 8¢
	@ 20¢	820	" 2-3' @ 12¢
180	Prunus maritima 2-3' @ 20¢	190	" 3-4' " 16¢
220	" pumila 1-2' @ 9¢	160	" 3-4' cl. @ 25¢
320	Pinus banksiana 6-8' @ 20¢	690	" 4-6' @ 20¢
550	" 8-10' @ 30¢	580	" 4-6' cl. @ 40¢
850	" pungens 2-3' @ 12¢	90	" oxyacanthus 3-4' @ 15¢
1500	Pinus strobus 4-6' transp.	30	" 4-5' @ 20¢
	1908 @ 35¢	5600	Xanthorrhiza apiiifolia 6-12"
580	" strobus 6-8' transp. 1908		@ 4¢
	@ 90¢	2170	" apiiifolia 6-12" cl. @ 5½¢
980	Polygonatum commutatum,	20000	" 3-6" @ 2¢
	ex. heavy @ 4¢	770	Zolisia ligustrina 1-2' cl. @ 9¢
1500	Pieris floribunda 6-12"	120	" 2-3' cl. @ 12¢
	(on request)	2500	Yucca filamentosa flaccida
370	quercus alba 6-12" @ 4¢		light @ 2¢
400	" 1-2' @ 8¢	970	" flaccida strong cl. @ 5¢
360	" coccinea 2-4' @ 10¢		
1000	" 4-6' @ 20¢	520	" glauca strong @ 8¢
220	" 6-8' " 30¢		

